

SCHOOL-BASED HEALTH CENTERS STRATEGIC PLANNING

FINANCE AND SUSTAINABILITY WORKGROUP

Virtual Zoom Meeting
Thursday, September 10, 2020
1:00 PM - 2:00 PM



Agenda

1. Welcome & Refresher of Members
2. Review Workgroup Description & Research Questions
3. Present Literature Review
4. Discuss Weekly Workplan
5. Update on Stakeholder Interviews/Focus Groups
6. Homework & Next Steps



Workgroup Members

<u>NAME</u>	<u>TITLE</u>	<u>ORGANIZATION</u>
Yvette Santiago, Executive Sponsor	Director of Operations	Delaware Valley Govt. Relations Nemours
Jon Cooper, Executive Sponsor	Director of Student Services	Colonial School District
Deanna Rigby	Senior Director	OP Services Centers - Bayhealth Medical Center
Sandra Fox	Supervisor	Coding & Credentialing, Bayhealth Occupational Health
Kathryn Fiddler	VP of Population Health	Peninsula Regional Health System
Denise Watson	COO	The Life Health Center
Connie Feeley	Supervisor	ChristianaCare
Tyneisha Jabbar-Bey (Amanda Sipple as backup)	Chief of Financial Management	DMMA
Dwayne Parker	Director of Medicaid Programs	Highmark Health
Margaret DeFeo	COO	AmeriHealth Caritas
Kim Robinson	Regional Director	Cigna
Cathy Marinucci	Senior Manager	Aetna

Leah Woodall	DE DHSS	DE DHSS sponsor
Shannon Breitzman	HMA	HMA lead
Ana Bueno	HMA	HMA support



Workgroup Charter

WORKGROUPS

The members of the workgroups will serve in a voluntary capacity. The workgroups will study technical or policy issues and provide feedback to the Steering Committee. The three workgroups will be:

- Infrastructure, Policy and Operations
- Best Practices and Data
- Finance and Sustainability

The workgroups will be led by two co-chairs who may or may not be executive sponsors. The workgroups may, when appropriate, actively solicit feedback and input from external stakeholders in order to achieve the best solution for any given set of requirements. Each workgroup will meet as needed and determined by the co-chairs to accomplish their charge.

DPH provides staffing support to the Steering Committee, including project management, policy support, research activities, meeting planning and minutes, and writing.

The meetings are public and as such, non-voting members may attend as outlined in Delaware Title 29 §10004 Open Meetings.



Workgroup Description Tasks

- Determine the financial operating model for SBWCs across elementary, middle and high schools
- Determine capital costs, operating costs, personnel costs for each SBWC including variances of costs across elementary, middle and high schools as student's needs change across age groups
- Develop a formula for determining queuing up the elementary, middle and high schools that will get a SBWC in each fiscal year's budget - this could include examining:
 - Health and behavioral health service needs
 - Racial-ethnic demographics of a school community
 - EverFarms rates and other poverty indicators
 - School enrollment, population health outcomes by census tracks, etc.
 - Fiscal projections for the State applied to each year
 - Other factors identified by the workgroup
- Recommend a protocol for applying the cost model in conjunction with the formula for the annual SBWC budgeting process (factoring in the expected annual two school expansion identified in the budget supplement language)
- Map public-private financing options given that the cost of establishing and sustaining ongoing operations of SBWCs is significant
- Recommend new collaborative financing strategies that leverage opportunities across sectors



Workgroup Research Questions

1. How do states work with federal guidelines in terms of reimbursement?
2. Telehealth and remote learning during COVID-19/Plan to deliver health services via telehealth?
3. Sustainability measures in the care coordination side?
4. Managed care organizations' (MCOs) role?
5. Process to be mapped out or to set up reimbursement to work with Medicaid and MCO's?
6. Plans for expansion?
7. Diversified funding options? Look at other models to know where they get their funding sources.
8. Can private insurances pay for the work with SBWC they may be interested in funding?
9. Are there other funding models out there? Contracted vs. non contracted to have some type of yearly funding to help with sustainability?



Literature Review

General Format:

- Introduction
- 3 sections corresponding to 3 workgroup streams
- Subsections of key priorities within each workgroup
- Each subsection has summary of key themes, debates, barriers, and innovations
- Each subsection has specific bullets of data tracking to resources in bibliography
- ***Subsections intersect***



Literature Review continued

Introduction

Infrastructure Policy & Operations

- HIPAA, FERPA, 42 CFR, Child Welfare Regulations
- Space, Equipment, & Technology
- Personnel
- Medical Sponsors & Contracting
- Operating Models
- Explanation of Benefits (EOBs), Privacy, Confidentiality
- COVID Recovery Operations

Data & Best Practices

- Reproductive & Behavioral Health Services and Practices
- Trauma-Informed Treatment Modalities

- Integration in School and Community
- Integration into Healthcare System
- Telehealth Service Delivery
- Outcomes Measures
- Data Stratification & Health Disparities
- Data Sharing Across Platforms & Agencies

Finance & Sustainability

- Expenses & Sustainability
- Government Funding & Grants
- Third Party Billing & Reimbursement
- Uninsured Population
- Medicaid/MCO Contracting



Weekly Workplan

- I. Review Subsection
 - a. Current Status in Delaware
 - b. Problems/Priorities in Delaware
 - c. Innovations from Other States
 - d. Policy Considerations

- II. Brainstorm in Response to Research Questions
 - a. Roundtable Brainstorm

- III. Draft Recommendations

Recommendation 1		Evidence/Rationale
Entity Accountable	Implementation Needs	Evaluation Considerations
...
Entity Accountable	Implementation Needs	Evaluation Considerations
Recommendation 2...		Evidence/Rationale
Entity Accountable	Implementation Needs	Evaluation Considerations

- IV. Executive Sponsor Steering Committee Update
 - a. Subsections Reviewed
 - b. Issues Discussed
 - c. Next Steps



Stakeholder Interviews Update

Focus Groups:

1. Behavioral Health for Youth
2. Legal Counsel
3. Parent Advocacy Groups
4. Private Insurers
5. Medicaid
6. MCOs
7. Community Pediatricians
8. School ecosystem
(administrator, educator, school nurse, school psychologist)
 - New Castle County
 - Kent County
9. Medical Sponsors
 - Sussex County
10. Associations
11. In-State Models & Challenges
12. Data & IT
13. Out-Of-State Experts
 - Maryland
 - Colorado
 - Florida



Next Steps and Adjournment

- Next week discussion: Expenses & Sustainability
 - Read section of Literature Review
 - Explore materials
 - Prepare to discuss given perspective and experience
- Review materials on [Virtual Binder](#)
- Next Meeting: September 17, 1:00 PM - 2:30 PM

